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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

**No.27-11/2013-S&M-CM/5**

**Date: 31.07.2013**

To

The Chief General Managers  
All Telecom Circles/Districts  
BSNL

**Subject: Deferment of implementation of Trade Scheme for the FY-2013-14.**

**Ref: - This office no. 27-18/2011-S&M-CM/33 dated 11.04.2013**

Kindly refer this office letter no. 27-18/2011-S&M-CM/25 dated 12.12.2012 vide which a Trade Scheme for channel partners was conveyed from this office and subsequently the same was deferred up-to 30.06.2013 due to technical reasons vide this office letter no. 27-18/2011-SM-CM/33 dated 11.04.2013.

In view of clarification sought by ITPC circle and clarification/suggestion received from few circles regarding technical feasibility for the implementation of Trade scheme in Sanchar-Soft, it has been decided by the competent authority that the existing trade scheme may be continued for another two months i.e. up-to 31.08.2013

**(Upendra Bakolia)**  
**Addl. GM (S&M)-CM**

**Copy to: CGM, ITPC, Hyderabad**